



DANA AIRLINES OF NIGERIA BUYS THREE PHENOM JETS FROM EMBRAER
The new Nigerian company will be the launch customer for the Phenom in Sub-Saharan Africa

São José Dos Campos, November 11, 2007 – Embraer and the new Nigerian low-cost carrier and VIP charter service provider Dana Airlines Limited signed a contract for two Phenom 100 and one Phenom 300 executive jets. The total value of the agreement, at list price, is US\$ 12.55 million.



Phenom 100 flying



Phenom 300 full-scale mockup

“We see this new contract with Dana Airlines as yet another confirmation that the performance of the Phenom jets, combined with a comfortable cabin size, is a key differential for the charter market,” said Luís Carlos Affonso, Embraer Executive Vice President, Executive Jets. *“We are very proud to pioneer this new market by becoming involved with the expansion of Dana Air.”*

The Phenom 100 for the Nigerian company will be configured with four seats and a fully-enclosed lavatory, with the first delivery scheduled for the third quarter of 2011. The Phenom 300 will be configured with seven seats, and delivered in the first quarter of 2012.

“We considered several very light and light jets before going for the Phenom family,” said Jacky Hathiramani, CEO and Managing Director of Dana Airlines Limited. *“We placed an emphasis on the performance of the aircraft in hot and high conditions, combined with light weight, which is well adapted for charter operations.”*

Dana Airlines plans to start operating in the first quarter of 2008, and will become the first Nigerian low-cost carrier. It also plans to begin offering a VIP Charter Service at the same time.

PRESS OFFICES

Headquarters (Brazil)

Rosana Dias
rosana.dias@embraer.com.br
 Cell: +55 12 9724 4929
 Tel.: +55 12 3927 1311
 Fax: +55 12 3927 2411

North America

Pedro Ferraz
pedro.ferraz@embraer.com
 Cell: +1 954 651 1871
 Tel.: +1 954 359 3414
 Fax: +1 954 359 4755

Europe, Middle East and Africa

Stéphane Guilbaud
squilbaud@embraer.fr
 Cell: +33 6 7522 8519
 Tel.: +33 1 4938 4455
 Fax: +33 1 4938 4456

China

Tracy Chen
tracy.chen@bjs.embraer.com
 Cell: +86 139 1018 2281
 Tel.: +86 10 6598 9988
 Fax: +86 10 6598 9986



About Dana Airlines Limited

Dana Air, a new subsidiary of the Dana Group that will take off in the first quarter of 2008, proposes to offer world-class aviation services to the Nigerian public as the country's first low-cost carrier. With its commitment to improving the well-being of customers in all product offerings, the efforts of this venture focus on bringing aviation services to Nigerians, combining the best elements of low-cost carriers – world-class safety and on-time reliability – with the latest on-line services and the operational efficiency of new world carriers. Dana Air seeks to attract leisure and business travelers from within Nigeria, and will target travelers who desire safe, quality, affordable air transportation.

Dana Air is also beginning a VIP Charter Service in the first quarter of 2008. After acquiring brand-new business jets, it aims to meet the urgent and affordable needs of VIPs with excellent charter services. For more information, visit www.danagroup.com.

About the Phenom Jets

Premium comfort, outstanding performance and low operating costs are key design drivers for the Phenom 100 and Phenom 300 best-in-class jets. With the interior designed by BMW Group DesignworksUSA, both aircraft will offer pilots and passengers the comfort and style previously unknown in their categories. The relaxing ambience is enhanced by generous windows and the most ample cabin in their class. Onboard conveniences include a wardrobe or refreshment center, an aft cabin private lavatory with toiletry cabinet, and satellite communications.

The pilot-friendly cockpit and the docile flying qualities of the two new aircraft will enable single-pilot operation. Drawing from Embraer's design and engineering experience, the Phenom 100 and the Phenom 300 are designed for high utilization and availability. For added safety and reliability, both jets will offer a standard anti-skid brake-by-wire system.

Based on Garmin's all-glass, fully-integrated avionics suite, the Prodigy[®] flight deck offers Phenom jet operators more advantages than any other avionics suite on today's market. The cockpit features three interchangeable 12-inch displays – two Primary Flight Displays (PFD) and one Multi-Function Display (MFD). The system integrates all primary flight, navigation, communication, terrain, traffic, weather, engine instrumentation, and crew-alerting system data and presents the composite information in brilliant, sunlight-readable color on three high-definition displays.

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[sqilbaud@embraer.fr](mailto:squilbaud@embraer.fr)
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 Tel.: +33 1 4938 4455
 Fax: +33 1 4938 4456

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In a typical club configuration, the Phenom 100 will comfortably accommodate four passengers. The generous 55-cubic-foot (1.56-cubic-meter) baggage compartment is big enough to store luggage, golf bags and even skis.

Two Pratt & Whitney Canada PW617F engines, with 1,615 pounds of thrust each, power the jet. Its range with four occupants will be 1,160 nautical miles (2,148 km or 1,335 miles) with NBAA IFR reserves, 35 minutes, and 100 nm alternate; or 1,320 nautical miles (2,445 km or 1,519 miles) with NBAA VFR reserves, 45 minutes. The aircraft is capable of flying at 41,000 feet (12,497 meters) at a maximum operating speed of Mach 0.70 and is designed for short-field takeoffs. These characteristics will allow customers to fly nonstop from Riyadh (Saudi Arabia) to Cairo (Egypt); from Bangalore to Delhi (both in India) at a lower cost than competitive aircraft, including turboprops.

The Phenom 100 is priced at US\$ 2.98 million, based on January 2005 economic conditions, in the baseline configuration, for FAA certification. The aircraft's maiden flight took place last July, and the jet is currently carrying out the certification flight test campaign in order to enter service in mid-2008.

With a configuration to accommodate up to nine occupants, the Phenom 300 jet has a large 76-cubic-foot (2.15-cubic-meter) baggage compartment that will conveniently transport passengers' luggage, golf bags and skis.

Two Pratt & Whitney Canada PW535E engines, with 3,200 pounds of thrust each, power this jet. Its range with six occupants will be 1,800 nautical miles (3,334 km or 2,071 miles) with NBAA IFR reserves, 35 minutes and 100 nm alternate. The aircraft is capable of flying at 45,000 feet (13,716 meters) at a maximum operating speed of Mach 0.78 and is also designed for short-field takeoffs. These capabilities will permit customers to fly nonstop from from Riyadh (Saudi Arabia) to Athens (Greece) or Delhi (India); from Bangalore to Delhi (both in India) or Bangkok (Thailand) at a lower cost than competitive aircraft.

Expected to enter service in mid-2009, the Phenom 300 is priced at US\$ 6.65 million, based on January 2005 economic conditions, in the baseline configuration, for FAA certification.

More information about Embraer Executive Jets is available at www.EmbraerExecutiveJets.com.

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Note to Editors

Embraer (Empresa Brasileira de Aeronáutica S.A. - NYSE: ERJ; Bovespa: EMBR3) is the world's largest manufacturer of commercial jets with up to 120 seats, and one of Brazil's leading exporters. Embraer's headquarters are located in São José dos Campos, São Paulo, and it has offices, industrial operations and customer service facilities in Brazil, the United States, France, Portugal, China and Singapore. Founded in 1969, the Company designs, develops, manufactures and sells aircraft for the Commercial Aviation, Executive Aviation, and Defense and Government segments. The Company also provides after sales support and services to customers worldwide. On September 30, 2007, Embraer had a workforce of 23,770 employees and a firm order backlog of US\$ 17.2 billion.

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